

To: Robison, Shane[shane.robison@hp.com]
Cc: Johnson, Andy (Corp Dev)[andyjohnson@hp.com]
From: Sarin, Manish
Sent: Mon 8/15/2011 1:54:11 PM
Importance: Normal
Subject: Tesla: Final DD List

Shane –

Per our discussion, there are only two items outstanding on the diligence –

1. Sales pipeline call – ascertain how sales forecasting process works, pipeline to revenue conversion, historical trend vs. current Q3 forecast, current FY2011 pipeline
2. Conversation with Deloitte – per our conversation with Mike Lynch this morning, we'd get access to Deloitte for a conversation around audit process, recommendation and findings. There is some initial paperwork to be arranged and Deloitte would need to let us know (hopefully very soon) what that entails so we can take care of it.

Thanks

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United States District Court
Northern District of California

Trial Exhibit 2251

Case No: CR 18-0577 CRB
Date Entered: _____
By: _____
Deputy Clerk

FOIA CONFIDENTIAL TREATMENT REQUESTED

HP-SEC-01674078